

Press Release

For Immediate Release

Citibank, N.A., Indonesia Reported Net Income of IDR 1.1 Trillion for the Third Quarter of 2022

Jakarta, November 10, 2022 – Citibank, N.A., Indonesia (Citi Indonesia) reported Net Income of IDR 1.1 trillion for the third quarter of 2022, which is 31% higher in comparison to the prior-year period. This increase is primarily driven by lower credit impairment charge in Institutional Banking.

Citi Indonesia's loan Portfolio in the third quarter declined by 4.6% mainly in the Institutional Banking business. The total asset grew by 8.3% year-on-year in third quarter of 2022 to IDR 95.2 trillion. The growth in Citi Indonesia's total assets is supported by a sustained level of quality third-party deposits, which increased by 10.2%, enabling the Bank to maintain a healthy Loan to Deposit Ratio (LDR) of 54%. Aside from being highly liquid, Citi Indonesia also continues to be well capitalized with a Capital Adequacy Ratio (CAR) at 28%.

Citi Indonesia gross Non-Performing Loan (NPL) remains stable at 3.30%. In addition, we also continue to ensure adequacy credit loss provisions with net Non-Performing Loan improving from 0.94% to 0.31% from the same period last year. We are confident that the quality of our existing loan portfolio remains in good condition as we consistently maintain a prudent risk management approach in overcoming the impact of the pandemic.

According to **CEO Citi Indonesia, Batara Sianturi**, "In the midst of a global and national economic uncertainty, we continue to record a strong and healthy financial performance until the third quarter this year. As per the third quarter, we are able to record a net profit increase by 31%, with the net NPL ratio maintained at 0.31%. At the same time, we also saw an improvement in business momentum and asset quality. We consistently maintain a prudent risk management approach to address potential risk factors. Citi remains committed to Indonesia through our innovative products and services to support our clients across industries and contribute to the country's economic growth."

In the Institutional Clients Group (ICG), Citi continued to deliver end-to-end service and solutions to clients in local corporations, multinationals, financial institutions, and the public sector.

Banking, Capital Markets and Advisory (BCMA) group experienced a revenue growth of 9% by end of the third quarter 2022 compared to the prior-year period. One of key highlights in third quarter 2022 was PT Charoen Pokphand Indonesia Tbk of USD 200 Million and IDR 6 Trillion Syndicated Revolving Credit Facility, whereby Citi Indonesia acted as the joint-coordinating bank for the deal.

The Global Subsidiaries Group continues to record double-digit growth in the first half of 2022 and an increase in market share in the multinational segment amidst challenging market conditions. This was achieved through various initiatives, including Asia-to-Asia which increased by 12% by the end of the third quarter of 2022 compared to the prior-year period.

In line with digital initiatives in the Treasury and Trade Solutions (TTS) business, Citi is seeing rapid growth in usage and number of transactions on its web-based institutional banking platform, CitiDirect. Almost all fund transfer transactions (99%) have been carried out through electronic platforms so that the number of transactions involving transfers of funds at home and abroad has increased by 59% year-on-year. Account opening has also been done electronically, thus accelerating the customer onboarding process. The increase in supply chain financing assets which grew by 30% was supported by the existence of a digital platform to facilitate transactions between suppliers and buyers.

Our Treasury and Trade Solutions (TTS) business is also committed to partner with corporate clients to create a sustainable future, powered by digital solutions to drive environmental and social impact. Leveraging Citi digital capability, Sustainability Supply Chain Finance (SSCF) Platform are used as a tool to help reward and incentivize sustainable suppliers. TTS Indonesia also offers Green Trade and Working Capital Loan which is an ESG Based Trade Loan that helps institutional clients wherein the proceeds of the loan are used for eligible environment categories/purposes.

In addition, Citi Commercial Bank posted a revenue growth of 25% during the third quarter 2022 compared to the prior-year period. The continued growth in credit coupled with more varied cash management and foreign exchange rates contributed to this revenue growth. As in recent years, several customer segments, including the Commercial Subsidiaries Group and the Global Digital Segment, remain the engine of growth.

From Retail Banking business, Citi Indonesia also successfully raised its digital investment transaction during the third quarter of 2022, with a growth of 38% compared to the prior-year period. During the same period, the digital loan portfolio increased by 115%. This played a vital role in supporting the growth of the wealth management business and increasing digital inclusion in the midst of the COVID-19 pandemic. In the Cards and Loans business, Citi has reached the Credit Card Issuing Sales recovery to the pre-pandemic level.

In relations to the progress of sales and purchase of Citi's consumer banking asset and liabilities to UOB Indonesia (UOB), Batara stated, "Citi has entered into Sale and Purchase of Assets and Liabilities agreements with UOB to ensure a seamless transition for our customers, employees and partners. The completion of the acquisition is targeted to be completed in the second semester of 2023. Until then, all products and services offered to our consumer banking customers remain the same. Our operational activities, including all branch offices, call centers and employees, will continue to run normally."

This sale transaction includes retail banking and credit card businesses, but does not include institutional banking business where Citi will remain committed and focused on serving institutional clients both locally, regionally, and globally.

This year, Citi Indonesia is honored to have won several awards and accolades from various prestigious institutions, namely Best Global Bank in Indonesia, Best Bond in Indonesia and Digital Bank of the Year in Indonesia from The Asset Magazine, and one of the Best Bank in Indonesia from Forbes Magazine. We were also bestowed with 4 awards by Infobank Magazine, namely Corporate Brand, Debit Card from Foreign Bank, Credit Card from Foreign Bank, and Wealth Management for Citigold, and was named Indonesia's Best Bank 2022 for Foreign Bank Category by Warta Ekonomi magazine and The Best Performance Bank for KBMI-II Bank Category from Bisnis Indonesia.



Percentage comparisons throughout this press release are calculated for the third quarter of 2022 versus the third quarter of 2021, unless otherwise specified.

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About Citibank N.A., Indonesia

Citibank N.A., Indonesia (Citi Indonesia) is a full branch of Citibank, N.A., a wholly owned subsidiary of Citigroup, Inc., which is based in New York, United States of America. Citi does business in more than 160 countries and provides a wide range of financial products and services to companies, governments, investors, institutions and individuals. In Indonesia, Citibank Citi was established since 1968 and is one of the country's largest foreign banks. Citibank operates 9 branches in six major cities – Jakarta, Bandung, Surabaya, Semarang, Medan and Denpasar. In Indonesia, Citibank has a corporate distribution network of around 6,000 locations in 37 provinces. Citibank N.A., Indonesia is connected to the ATM Bersama network with more than 77,000 ATM terminals spread across various locations throughout Indonesia.

In 2022, Citi Indonesia received prestigious awards as **Best Global Bank** in Indonesia, **Best Bond in Indonesia** and **Digital Bank of the Year** in Indonesia from The Asset Magazine, and one of the **Best Bank in Indonesia** from Forbes Magazine.

Further information can be found on the Website: www.citigroup.com | Twitter: @citi | Youtube: www.youtube.com/citi | Blog: <http://blog.citigroup.com> | Facebook: www.facebook.com/citiindonesia www.facebook.com/citiindonesia LinkedIn: www.linkedin.com/company/citi. To enjoy a digital banking experience, please visit www.citibank.co.id.

Citibank N.A., Indonesia is licensed and supervised by the Financial Services Authority (OJK).